Macroeconomics of "Large Firms" Lecture 1: The basics of firm dynamics

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CEMFI, PhD short course

#### This lecture

- Hopenhayn H. 1992. "Entry, Exit, and Firm Dynamics in Long Run Equilibrium". Econometrica. Vol. 60, No. 5, pp. 1127-1150
  - Workhorse model of industry dynamics
  - Partial equilibrium
  - Focus on steady-state: wages and prices are constant
  - Individual dynamics: firms enter, grow, decline, and exit
  - Competitive firms, no strategic interactions

# Model

- Time is discrete
- Wage is the model numeraire (w = 1)
- Output price p endogenous
- Endogenous measure of heterogeneous firms
  - DRS production function
  - Perfect competition in product and labor markets
  - No aggregate risk
  - Idiosyncratic risk: firm productivity follows a Markov process
  - Entry-exit dynamics
  - Fixed cost to enter
  - Fixed cost to operate each period
- Partial equilibrium: exogenous industry demand

#### Heterogeneous firms

- Firms differ in productivity z
- Firm-level output

$$f(z,n) = zn^{\alpha} \quad \alpha \in (0,1)$$

• Static firm-level profits

$$\pi(z;p) = \max_{n \ge 0} \quad pf(z,n) - n - pc_o$$

where  $c_o$  denotes per-period operating costs.

• Let n(z; p) denote optimal employment

$$n(z;p) = (p\alpha z)^{\frac{1}{1-\alpha}}$$

• Let y(z;p) = f(z, n(z;p)) denote associated output

# Problem of the incumbents

- Incumbents enter the period with states  $z_{-1}$
- Exit decision:
  - if stay, firms draw new productivity level  $z \sim \Gamma(z|z_{-1})$
- Employment decision (conditional on staying)
  - choose new employment level n conditional on z
  - pay operating costs  $c_o$  and produce  $y(z; p)^*$

#### Problem of the incumbents

• V(z; p): value function for firm in states z and aggregate price p

$$V(z,p) = \pi(z;p) + \frac{1}{1+r}\tilde{v}(z)$$

where

$$\tilde{v}(z) = \max\left\{0, \sum_{z'} V(z'; p) \Gamma(z'|z)\right\}$$

- Solution to this problem is policy function for optimal exit:  $\mathbf{1}^{x}(z;p)$
- An exit productivity threshold  $z^*$  exists such that:

$$\sum_{z'} V(z';p) \Gamma(z'|z^*) = 0$$

#### Problem of the entrants

- Potential entrants are ex-ante identical
- New entrants  $M \ge 0$  pay  $c_e$  and enter
- Draw productivity level z from  $\Gamma^e(z)$  (ergodic distribution obtained from  $\Gamma(z|z_{-1})$ )
- Start producing next period
- Free entry condition:

$$v^e(p) = \frac{1}{1+r} \sum_{z} V(z;p) \Gamma^e(z) \le c_e$$

with equality if M > 0.

- Let  $\mu_t(z; p)$  be the measure of firms over individual state z when the goods price is p at time t
- Evolution of distribution over time:

$$\mu_{t+1}(z'; p_t) = T_t(\mu_t(z; p_t), M_t, p_t)$$

where

$$T_t(\mu_t(z; p_t), M_t, p_t) = \sum_{z} \psi_t(z'|z; p_t) d\mu_t(z; p_t) + M_t \Gamma^e(z)$$

and

$$\psi_t(z'|z;p_t) = \Gamma(z'|z)[\mathbf{1}_t^x(z;p_t) = 0]$$

denotes the transition function from the states z to  $z^\prime$ 

# Industry demand and supply

- Industry demand curve exogenous:  $Y^d(p)=\bar{Y}$
- Industry supply curve endogenous:

$$Y^s(p) = \sum_z y(z;p) \mu(z;p)$$

- Inelastic labor supply function:  $N^d = 1$
- Industry labor demand, endogenous,

$$L^{s}(p) = \sum_{z} n(z;p)\mu(z;p) + Mc_{e}$$

### Equilibrium

A recursive stationary equilibrium for this economy is characterized by a measure of entrants  $M^*$ , a distribution of incumbent firms  $\mu^*(z; p)$ , a price  $p^*$  and a productivity threshold  $z^*$  such that the following four conditions hold:

- Optimality:  $\forall z < z^*, \mathbf{1}^x(z) = 1$
- Free-entry  $v^e = c_e;$
- Goods market clearing:  $Y^s(p^*) = \overline{Y};$
- Aggregate consistency:  $\mu^*(z; p^*) = T(\mu^*(z; p^*), M^*, p^*).$

- Step 1: guess a price  $p_0$
- Step 2: solve for the value of the incumbent,  $v(z; p^0)$ . A solution to this problem implies an optimal exit rule,  $\mathbf{1}^x(z; p^0)$
- Step 3: compute the value of entry,  $v^e$  and check if free-entry condition is satisfied:
  - if no, make a new guess  $p_1$  and go back to step 2 till convergence
  - if yes, store  $p^* = p_0$
- Step 4: given  $p^*$ , solve for the stationary distribution of incumbents  $\mu(z; p^*)$  and measure of entrants  $M^e$ 
  - guess measure of entrants  $M_0^e$
  - calculate the stationary distribution  $\mu(z; p^*, M_0^e)$
  - given  $\mu(z; p^*, M_0^e)$ , compute total industry supply and check the if market clearing condition is satisfied:
    - if no, make a new guess  $M_1^e$  and go back to step 4 till convergence
    - if yes, store  $M^{e*} = M^e$

- Steps 4 can be speeded up exploiting the property of linear homogeneity of the function  $\mu(\cdot)$  with respect to M
- Re-write in matrix notation the function  $\mu$ , i.e.

$$\boldsymbol{\mu} = \boldsymbol{\Psi} \boldsymbol{\mu} + M \boldsymbol{\Gamma}$$

• Solving for  $\mu$ 

$$\boldsymbol{\mu} = M(\mathbf{I} - \boldsymbol{\Psi})^{-1}\boldsymbol{\Gamma}$$

- No need to use simulations to find stationary distribution  $\mu$
- No need to iterate on M. Solve for  $\mu$  imposing M = 1
- Compute equilibrium M using market clearing condition

$$M^* = \frac{\bar{Y}}{\sum_{z} y(z; p^*) \mu(z; p^*)}$$

#### Computation

- What if corner solution, i.e. M = 0? No entry/exit dynamics
- The stationary distribution of firms just given by stationary distribution of Markov chain, i.e.

$$\mu(z;p) = \sum_{z'} \Gamma(z'|z) = \mu(z)$$

- Stationary distribution independent of p no need to use free entry condition!
- Solve for  $p^*$  using the market clearing condition, i.e.

$$Y^s(p^*) = \bar{Y}$$

#### Numerical example

Productivity state-space:

• AR(1) process in logs:

$$\log z' = \mu + \rho \log z' + \epsilon' \quad \epsilon' \sim \mathcal{N}(0, \sigma^2)$$

• Markov chain approximation using Tauchen method on 201 nodes

Baseline parameters (period model = 1 year)

$$r = 0.01, \alpha = 0.78, \mu = 0, \rho = 0.995, \sigma = 0.14$$
  
$$c_o = 10, c_e = 80, Y^d = 500$$

# Comparative statics

What happens if we increase the entry cost  $c_e$ ?

Entry costs: $c_e/Y$	0.36	0.41	0.46	0.50
Price	1	1.162	1.247	1.316
Output	1	1.448	1.728	1.989
Profits	1	1.453	1.732	1.993
#  firms	1	0.676	0.5620	0.485
Firm Size	14.429	24.295	31.081	37.799
Exit rate	47.711	44.422	43.072	42.191
Productivity threshold	1	0.741	0.652	0.598

Increase in entry costs  $c_e$ :

- decreases exit productivity threshold less selection!
- decreases number of firms and exit rate
- increases prices

Two contrasting effects on firm-size

- *price/value effects*: higher  $c_e$  increases prices, which leads to higher output and employment
- selection effects: higher  $c_e$  reduces productivity thresholds, keeping low-productivity firms in the industry

If the density of firms near the exit point is very small, the first effect will dominate and the average value and profits increase with  $c_e$ .

# Comparative statics

What happens if we increase the operating cost  $c_o$ ?

Operating costs: $c_o/Y$	0.04	0.08	0.13	0.20
Price	1	1.027	1.086	1.158
Output	1	1.165	1.532	1.8160
Profits	1	1.125	1.369	1.526
#  firms	1	0.881	0.696	0.547
Firm size	14.429	17.270	24.010	33.337
Exit rate	47.711	51.761	57.402	61.217
Productivity threshold	1	1.408	2.159	2.791

# Comparative statics

Increase in operating costs,  $c_o$ :

- increases exit productivity threshold more selection!
- decreases number of firms
- increases entry/exit rate
- increases prices

As the  $c_o$  increases, the profit function changes, pushing profits down for every state. Productivity thresholds need to increase to maintain free-entry.

# **Extension: Adjustment Costs**

#### Firm dynamics with adjustment costs

- Hopenhayn H. and Rogerson R. 1993. "Job Turnover and Policy Evaluation: A General Equilibrium Analysis". Journal of Political Economy. Vol.101, N.5, pp. 915-938
  - General equilibrium version of Hopenhayn (1992)
  - Non-convex adjustment cost (firing costs)
  - No aggregate shocks
  - Optimal employment policy characterized by *inaction* region
  - *Misallocation* of resources across heterogeneous plants

- Large volume of job creation/destruction at firm-level
- Policies that make more costly to adjust employment level, i.e.
  - legislated severance payments
  - advance notice
  - plant closing legislation
- What are the effects of such policies on
  - employment
  - aggregate output
  - productivity
- Can labor market regulations explain heterogeneity in labor market performance across countries?

# Model

- Time is discrete
- Wage is the model numeraire (w = 1)
- Output price p endogenous
- Representative household
  - Consumption/labor supply decision
  - No savings
- Endogenous measure of heterogeneous firms
  - Perfect competition in product and labor markets
  - Time-varying productivity
  - Entry-exit dynamics
  - Employment adjustment costs (firing tax)
  - Free-entry

### Representative Households

• Utility function of consumption C and labor supply N

$$U(C,N) = \log C - AN$$

where A denotes disutility from supplying labor.

- Discount factor:  $\beta = 1/1 + r$
- Budget constraint:

 $pC \leq N + \Pi$  (w = 1 is the numeraire)

where  $\Pi$  are aggregate profits, re-distributed to HH lump-sum

# Representative Households

# • Problem of the HH:

$$U(C, N) = \max_{C, N} \quad \log C - AN$$
  
s.t.  $pC \le N + \Pi$ 

• First order conditions (at the interior) imply:

$$C = rac{1}{Ap}$$
 (:consumption demand)  
 $N^s = rac{1}{A} - \Pi$  (:labor supply)

- $\bullet\,$  Firms differ in productivity z and employment n
- Firm-level output

$$f(z,n) = zn^{\alpha} \quad \alpha \in (0,1)$$

• Static firm-level profits

$$\pi(z, n, n_{-1}) = pf(z, n) - n - pc_o - g(n, n_{-1})$$

where  $c_o$  denotes per-period operating costs.

• Adjustment costs (expressed in units of labor)

$$g(n, n_{-1}) = \tau \max\{0, n_{-1} - n\}$$

## Problem of the incumbents

- Incumbents enter the period with states  $(z_{-1}, n_{-1})$
- Exit decision:
  - if exit, firms pay  $g(0, n_{-1})$
  - if stay, firms draw new productivity level  $z \sim \Gamma(z|z_{-1})$
- Employment decision (conditional on staying)
  - choose new employment level n conditional on  $(z, n_{-1})$ 
    - expanding firms  $(n > n_{-1})$  subject to no cost
    - shrinking firms  $(n < n_{-1})$  subject to firing costs
  - pay operating costs  $pc_o$  and produce f(z, n)

#### Problem of the incumbents

•  $V(z, n_{-1}; p)$ : value function for firm in states  $(z, n_{-1})$  and aggregate price p

$$V(z, n_{-1}; p) = \max_{n \ge 0} \pi(z, n, n_{-1}) + \frac{1}{1+r} \tilde{v}(z, n)$$

where

$$\tilde{v}(z,n) = \max\left\{-g(0,n), \sum_{z'} V(z',n;p)\Gamma(z'|z)\right\}$$

- Solution to this problem:
  - Policy function for optimal employment policy:  $n = g_n(z, n_{-1}; p)$
  - Policy policy for optimal exit:  $\mathbf{1}^{x}(z, n_{-1}; p)$

#### Problem of the entrants

- Potential entrants are ex-ante identical
- New entrants  $M \ge 0$  pay  $c_e$  and enter
- Draw productivity level z from  $\Gamma^e(z)$  (ergodic distribution obtained from  $\Gamma(z|z_{-1})$ )
- Hire *n* workers and produce
- Free entry condition:

$$v^e(p) = \frac{1}{1+r} \sum_{z} V(z,0;p) \Gamma^e(z) \le c_e$$

with equality if M > 0.

#### Stationary distributions

- Let μ(z, n; p) be the measure of firms over individual states z and n when the goods price is p
- Solution of the following linear system:

$$\mu(z',n';p) = T(\mu(z,n;p),M,p)$$

where

$$T(\mu(z,n;p), M, p) = \sum_{z} \int_{n} \psi(z',n'|z,n;p) d\mu(z,n;p)$$
$$+M\Gamma^{e}(z)\mathbf{1}[g_{n}(0,z;p) = n']$$

and

$$\psi(z',n'|z,n;p) = \mathbf{1}[g_n(n,z';p) = n']\Gamma(z'|z)[\mathbf{1}^x(z,n) = 0]$$

denotes the transition function from the states (z, n) to z', n'

# Aggregates

• Aggregate output:

$$Y = \sum_{z} \int_{n_{-1}} [f(z, g_n(z, n_{-1}) - c_f] d\mu(z, n_{-1}; p) + M \sum_{z} f(z, g_n(z, 0) \Gamma^e(z))$$

• Labor demand:

$$N^{d} = \sum_{z} \int_{n_{-1}} g_{n}(z, n_{-1}d\mu(z, n_{-1}; p)) + M \sum_{z} g_{n}(z, 0)\Gamma^{e}(z) + Mc^{e}(z)$$

• Aggregate profits:

$$\Pi = pY - N^d - pc_o$$

#### Equilibrium

A recursive stationary equilibrium for this economy is characterized by a measure of entrants  $M^*$ , a distribution of incumbent firms  $\mu^*(z, n; p)$ , and a price  $p^*$  such that the following three conditions hold:

- Free-entry  $v^e = c_e;$
- Labor market clearing:  $N^s = N^d$ ;
- Aggregate consistency:  $\mu^*(z, n; p^*) = T(\mu^*(z, n; p^*), M^*, p^*).$

#### Computation

- Step 1: guess a price  $p_0$
- Step 2: solve for the value of the incumbent,  $v(z, n; p^0)$
- Step 3: compute the value of entry,  $v^e$  and check if free-entry condition is satisfied:
  - if no, make a new guess  $p_1$  and go back to step 2 till convergence
  - if yes, store  $p^* = p_0$
- Step 4: given p<sup>\*</sup>, solve for the stationary distribution of incumbents μ(z, n; p<sup>\*</sup>) associated with M = 1
  - Exploit linear homogeneity of T

$$M\mu^{*}(z,n;p^{*}) = MT(\mu^{*}(z,n;p^{*}),M,Mp^{*})$$

- Fixed point/MC simulation
- Step 5: given  $\mu^*(z, n; p^*)$ , find  $M^*$  that makes the labor market clear

#### Numerical example

Productivity state-space:

• AR(1) process in logs:

$$\log z' = \mu + \rho \log z' + \epsilon' \quad \epsilon' \sim \mathcal{N}(0, \sigma^2)$$

• Markov chain approximation using Tauchen method on 51 nodes

Employment state-space:

- maximum number of employees: 3000
- 500 points (400 points between 1 and 200 employees)

Baseline parameters (period model = 5 years)

$$r = 0.25, \alpha = 0.64, \mu = 0.25, \rho = 93, \sigma = 0.17$$
  
$$c_o = 20, c_e = 40, A = 0.45, \tau = 0$$

#### Employment policy function

• Without adjustment costs ( $\tau = 0$ ), optimal employment decision given by:

$$n' = (\alpha p z)^{\frac{1}{1-\alpha}}$$

• With adjustment costs ( $\tau > 0$ ), employment decision characterized by two reservation thresholds,  $z_F(n)$  and  $z_H(n)$ , such that:

$$n' = n_F(z) \quad \text{if} \quad z < z_F(n)$$
  

$$n' = n_{-1} \quad \text{if} \quad z \in [z_F(n), z_H(n)]$$
  

$$n' = n_H(z) \quad \text{if} \quad z > z_H(n)$$

• Inaction region wider with higher  $\tau$ 

Inaction regions:  $\tau = 0$ 



# Inaction regions: $\tau = 0.1$



Inaction regions:  $\tau = 0.2$ 



Inaction regions:  $\tau = 0.3$ 



#### Misallocation

• Without adjustment costs ( $\tau = 0$ ), MPL equalized across firms:

$$\frac{\partial f(z,n)}{\partial n} = \frac{1}{p}$$

• With adjustment costs ( $\tau = 0$ ), MPL is the solution of two *necessary but not sufficient* conditions:

$$p\frac{\partial f(z,n)}{\partial n} + \frac{1}{1+r}\frac{\partial \tilde{v}(z,n)}{\partial n} = 1 \quad \text{if} \quad n' > n$$
$$p\frac{\partial f(z,n)}{\partial n} + \frac{1}{1+r}\frac{\partial \tilde{v}(z,n)}{\partial n} = \begin{bmatrix} 1 + \underbrace{\frac{\partial g(n,n_{-1})}{\frac{\partial n}{\tau}}}_{\tau} \end{bmatrix} \quad \text{if} \quad n' < n$$

# Distribution of MPL

	Dispersion	Percentiles				
Firing cost: $\tau$	St.Dev.	20th	40th	60th	80th	
0	0	1	1	1	1	
0.1	0.0439	0.9485	0.9546	1.0171	1.0349	
0.2	0.0720	0.9097	0.9349	1.0156	1.0568	
0.3	0.0911	0.8735	0.9199	1.0134	1.0715	

Marginal product of labor:  $\frac{\partial f(z,n)}{\partial n}$ 

Firing costs increase the dispersion of the MPL

# Counterfactual outcomes

Firing cost: $\tau$	0	0.1	0.2	0.3
Price	1	1.0085	1.0145	1.0193
Consumption (output)	1	0.9915	0.9856	0.9810
Employment	0.6000	0.5988	0.5986	0.5988
Profits	1	1.1561	1.2758	1.4127
# firms	1	1.1350	1.2432	1.3702
Firm size	20.055	20.333	20.655	21.152
Labor productivity	1	0.9914	0.9818	0.9718
JC rate	0.1879	0.1403	0.1108	0.0953

Firing costs reduce aggregate productivity and aggregate output

# **Extension:** Policy Distortions

### Firm dynamics with policy distortions

- Restuccia D. and Rogerson R. 2008. "Policy Distortions and Aggregate Productivity with Heterogeneous Plants." Review of Economic Dynamics. Vol 11, No. 4, pp. 707-72
  - Neoclassical model of growth
  - Firms heterogeneity in productivity
  - Exogenous idiosyncratic distortions
  - General equilibrium
  - Productivity losses of *misallocation*

#### Overview

- Large cross-country differences in income p.c.
- Evidence of heterogeneous distortions across countries:
  - financial markets (e.g., Parente and Prescott 1999)
  - labour regulation (e.g., Lagos 2006)
  - gov. subsidies (e.g., Guner et al. 2008)
- Assess quantitative significance of firm-level distortions on output, productivity and employment
  - misallocation across productive units
- Reduced form representation of idiosyncratic distortions to producer prices: tax/subsidy  $\tau$  on output
- Results: heterogeneity in prices faced by producers can lead to decrease in TFP and output of up 50%

### Model overview

- Time is discrete, focus on steady-state
- Output price is the model numeraire (p = 1)
- Wage w and interest rate r determined endogenously
- Representative household
  - Consumption/savings decision
  - Inelastic labor supply
- Endogenous measure of heterogeneous firms
  - Perfect competition in product and labor markets
  - Innate differences in firm-level productivity
  - Entry-exit dynamics
  - Free-entry

• Utility function of consumption  $C_t$ 

$$\mathcal{U} = \sum_{t=0}^{\infty} \beta^t U(C_t) \quad \beta \in (0,1)$$

where  $\beta$  is the discount factor

• Budget constraint:

$$C_t + I_t \le w_t + r_t K_t + \Pi_t - T_t$$

where  $\Pi_t$  are aggregate profits and  $T_t$  are net taxes

• Capital depreciates at rate  $\delta$ 

$$K_{t+1} = (1-\delta)K_t + I_t$$

#### Representative Households

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• Problem of the HH:

$$\mathcal{U} = \max_{C_t, K_{t+1}} \sum_{t=0}^{\infty} \beta^t U(C_t)$$
  
s.t.  $C_t + K_{t+1} \le w_t + (1 + r_t - \delta)K_t + \Pi_t - T_t$   
 $K_0 > 0$  given

• First order condition (at the interior) imply:

$$U'(C_t) = \beta U'(C_{t+1})(1 + r_t - \delta)$$

• In steady-state,  $C_t = C_{t+1}$  and

$$r^* = \frac{1}{\beta} - 1 + \delta$$

- Firms differ in productivity, z and distortion,  $\tau$
- Firm-level output

$$f(z, n, k) = zn^{\alpha}k^{\gamma} \quad \alpha, \gamma \in (0, 1)$$

where  $\alpha + \gamma < 1$ : decreasing return to scale.

• Static firm-level profits

$$\pi(z,\tau;w,r) = \max_{n \ge 0, k \ge 0} \quad (1-\tau)f(z,n,k) - wn - rk - c_o$$

where  $c_o$  denotes per-period operating costs.

• Let  $n(z,\tau;w,r)$  and  $k(z,\tau;w,r)$  be the optimal employment and capital demand function

# Value of the incumbents

•  $V(z, \tau; w, r)$ : value function for firm in states  $(z, \tau)$  and prices (w, r)

$$V(z,\tau;w,r) = \pi(z,\tau;w,r) + \frac{(1-\lambda)}{1+r-\delta}V(z,\tau;w,r)$$

where  $\lambda$  is an exogenous probability of exit

• Expected discounted value of per-period profits:

$$V(z,\tau;w,r) = \frac{\pi(z,\tau;w,r)}{1 - \frac{(1-\lambda)}{1+r-\delta}}$$

• Large measure of identical entrants pay  $c_e$  and draw productivity z and distortion  $\tau$  from a joint distribution

$$\Gamma(z,\tau) = P(\tau|z)H(z)$$

- Entry decision:  $V^e(z, \tau; w, r) = \max\{0, V(z, \tau; w, r)\}$ . Solution to this problem is a policy for optimal entry:  $\mathbf{1}^e(z, \tau; w, r)$
- Measure of entry:  $M \ge 0$
- Free entry condition:

$$v^e(w,r) = \sum_{z} \sum_{\tau} V^e(z,\tau;w,r) \Gamma(z,\tau) \le c_e$$

with equality if M > 0.

# Evolution of distribution

- Let  $\mu_t(z, \tau; w_t, r_t)$  be the measure of firms over individual state  $(z, \tau)$  when wage and interest rate rate  $(w_t, r_t)$  at time t
- Evolution of distribution over time:

$$\mu_{t+1}(z,\tau;w_{t+1},r_{t+1}) = T_t(\mu_t(z,\tau;w_t,r_t),M_t,w_t,r_t)$$

where

$$T_t(\mu_t(z,\tau;w_t,r_t), M_t, w_t, r_t), M_t, p_t) = (1-\lambda)\mu_t(z,\tau;w_t, r_t) + M \mathbf{1}^e(z,\tau;w_t, r_t) P(\tau|z) H(z)$$

# Aggregates

• Endogenous labor and capital demand

$$\begin{split} L^d &= \sum_{z,\tau} n(z,\tau;w,r) d\mu(z,\tau;w,r) \\ K^d &= \sum_{z,\tau} k(z,\tau;w,r) d\mu(z,\tau;w,r) \end{split}$$

• Aggregate output

$$Y^s = \sum_{z,\tau} [zn(z,\tau;w,r)^{\alpha} k(z,\tau;w,r)^{\gamma} - c_o] d\mu(z,\tau;w,r)$$

- Goods demand:  $Y^d = C + \delta K + Mc_e$
- Aggregate taxes:  $\sum_{z,\tau} \tau f(z,n(z,\tau),k(z,\tau)) d\mu(z,\tau;w,r)$

#### Equilibrium

A steady-state competitive equilibrium is a wage rate w, a rental rate r, a lump-sum tax T, a policy function  $\mathbf{1}^{e}(z,\tau)$ , a distribution  $\mu(z,\tau)$ , and a mass of entry M such that:

- Consumers optimality:  $r = 1/\beta 1 + \delta$
- Firms optimality:  $\mathbf{1}^{e}(z,\tau)$  solves the problem of the entrants
- Free-entry:  $v^e(w, r) = c_e$
- Markets clearing:  $L^d = 1$   $K^d = \overline{K}$   $Y^s = Y^d$
- Balanced budget:

$$T = \sum_{z,\tau} \tau f(z,n(z,\tau),k(z,\tau)) d\mu(z,\tau;w,r)$$

• Time-invariance:  $\mu(z,\tau;w,r) = M \frac{\mathbf{1}^{e(z,\tau;w,r)P(\tau|z)H(z)}}{\lambda}$ 

- Step 0: fix interest rate to steady-state value:  $r^*$
- Step 1: guess a wage rate  $w_0$
- Step 2: solve for the value of the incumbent,  $v(z, \tau; w_0, r^*)$
- Step 3: solve the problem of the potential entrant,  $\mathbf{1}^{e}(z,\tau;w_{0},r^{*})$
- Step 4: compute the value of entry,  $v^e(w_0, r^*)$  and check if free-entry condition is satisfied:
  - if no, make a new guess  $w_1$  and go back to step 2 till convergence
  - if yes, store  $w^* = w_0$
- Step 5: compute the invariant distribution of plants (normalized M = 1)
- Step 6: find mass of firms such that the labor market clears

### Calibration

- Distortions: U.S treated as un-distorted benchmark,  $\tau = 0$
- Period model: 1 Year  $\implies r = 0.04, \beta = 0.96$
- Decreasing return to scale:  $\alpha + \gamma = 0.85$ . Two-third assigned to labor return  $\implies \alpha = 0.57, \gamma = 0.28$
- Depreciation to match capital/output ratio of 2.3  $\implies \delta = 0.08$
- No operating costs,  $c_o = 0$ .
- Entry cost normalized to 1,  $c_e = 1$  (identification issues: changes to  $c_e$  isomorphic to changes in establishment-level productivity)

#### Calibration

Productivity state-space:

- 100 nodes
- Lowest productivity normalized to 1
- Range of values chosen to match the range of employment across establishments

$$\frac{n_i}{n_j} = \left(\frac{z_i}{z_j}\right)^{\frac{1}{1-\gamma-\alpha}}$$

In US data, biggest firms are 10000 times larger than smallest. Given  $\alpha$  and  $\gamma$ , largest productivity equal to 3.98

• Distribution of productivity H(z) to match observed firm-size distribution

# Calibration

Benchmark economy

#### Experiments

- Two main experiments:
  - Uncorrelated distortions,  $\tau$  independent of z
    - half producers taxed, half subsidized
    - resources flow from taxed to subsidized, but no systematic effect across productivity classes
  - Correlated distortions, either positively or negatively
    - lowest half producers subsidized, top half taxed
    - systematic reallocation across productivity classes, not just within productivity class
- Size of the subsidy so that the net effect on steady-state capital accumulation is zero.

# Uncorrelated distortions

		$ au_t$			
Variable	Description	0.1	0.2	0.3	0.4
Υ	Relative Output	0.98	0.96	0.93	0.92
TFP	Relative TFP	0.98	0.96	0.93	0.92
Ε	Relative employment	1.00	1.00	1.00	1.00
$Y_s/Y$	Output of subsidized	0.72	0.85	0.93	0.97
S/Y	Subsidy share of output	0.05	0.08	0.09	0.10
$ au_s$	Subsidy rate	0.06	0.09	0.10	0.11

• comparatively small effect on TFP and output, no effect on E

- subsidies to undo effects on capital accumulation are smaller
- as tax increases, larger TFP-effect and larger subsidies

		$ au_t$			
Variable	Description	0.1	0.2	0.3	0.4
Υ	Relative Output	0.90	0.80	0.73	0.69
TFP	Relative TFP	0.90	0.80	0.73	0.69
Ε	Relative employment	1.00	1.00	1.00	1.00
$Y_s/Y$	Output of subsidized	0.42	0.67	0.83	0.92
S/Y	Subsidy share of output	0.17	0.32	0.43	0.49
$ au_s$	Subsidy rate	0.40	0.48	0.52	0.53

- qualitatively similar to uncorrelated case
- larger negative effect on TFP and output
- also more costly to finance (higher subsidies)

#### Extensions

- Non-constant capital stock
  - taxing all but some exempt producers at 40% rate and no subsidy
  - lower capital stock, wages and entry rate also fall in proportion
  - amplifies effects on TFP
- Taxes on capital and labor